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**FOR IMMEDIATE RELEASE**

**Don't Sacrifice Efficiency in Critical Environments: Phoenix Controls Introduces First-of-its-Kind  
Total System Solution**

*Vantage Airflow Control Solution provides intelligence for a simplified approach without  
compromise*

**BOSTON – February 8, 2016** – Don't settle for airflow controls that seem 'good enough' when life safety is on the line in critical environments. Critical applications, such as laboratories or other pressurized zones, can be costly and daunting to maintain. In an effort to make operations easier, fundamental details can be oversimplified in the design phase, forcing facility managers to sacrifice efficiency to maintain safety and manage the overall system. Because of this, [Phoenix Controls](#), a recognized leader in the design and manufacture of precision airflow control systems for use in critical room environments, has introduced the Vantage Airflow Control Solution. The first-of-its-kind total system solution in the industry that enables a simplified approach to advanced control without having to sacrifice energy efficiency, quality or safety for complex applications.

To help make operations easier for facility managers, the Vantage solution combines Phoenix Controls products ranging from precision valve controllers to network integration hardware and front-end displays to deliver intelligent room pressure monitoring, accurate airflow control, and actionable data. Additionally, it flexibly integrates with existing building management systems, as a standalone laboratory or critical healthcare space management system. This adaptability allows users to interact with one core dashboard instead of multiple systems within the building. One solution focused on the critical space to view and identify the cause behind energy waste and potentially unsafe conditions.

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“The Phoenix Controls Vantage solution takes the best laboratory and healthcare precision airflow solutions and gives them state-of-the art interoperability. Now the promise of ‘information at your fingertips’ has been delivered,” said Rich Yardley of Newmatic Engineering. “Facility managers can watch their systems safely deliver peak efficiency, knowing that they will be notified if their system deviates from optimal performance. And if it does deviate, they have useful information to quickly bring them back to the straight and narrow.”

The Vantage Airflow Control Solution differs from most building management systems because it provides a more detailed level of information needed to immediately take action and reduce utility costs in energy-intensive spaces. This solution provides an over-arching system that gives facility managers a single comprehensive unified suite. This enables an in-depth view of all crucial points within their space to ultimately optimize their outcomes.

“For facility managers of critical spaces, juggling multiple interfaces can be overwhelming and confusing, but they should certainly not have to compromise quality or efficiency for simplicity’s sake in order to maintain safety,” said David Rausch, market manager at Phoenix Controls. “That is why we have combined 30 years of experience and technology know-how to create a straightforward, total network solution. Facility managers now have actionable intelligence to monitor, track and help increase operational systems and overall safety.”

The Vantage Solution offers a lower overall total cost of ownership and can provide an energy savings upwards of 25 percent and can decrease maintenance costs by 15 percent.

For more information on the [Vantage Airflow Control Solution](#) or Phoenix Controls suite of products, please visit [www.phoenixcontrols.com](http://www.phoenixcontrols.com).

### **About Phoenix Controls**

For 30 years, Phoenix Controls, has been a recognized leader in the design and manufacture of precision airflow control systems for use in critical room environments including leading pharmaceutical companies, universities, hospitals, government research facilities, and industrial corporations. We offer innovative, technologically sound airflow and pressurization control solutions that combine unparalleled safety and performance with value and energy savings. For more information, please visit [www.phoenixcontrols.com](http://www.phoenixcontrols.com).